

#### **OASIS SB Program Open Season On ramp Overview**

#### **How to get on OASIS**

OASIS Program Management Office Slide Deck Version: July 10, 2018



#### **OASIS** and **OASIS** Small Business

OASIS and OASIS Small Business (SB) are government-wide multiple-award, indefinite-delivery/indefinite-quantity (IDIQ) contracts that provide flexible and innovative solutions for complex professional services using FAR 16.505 ordering procedures.

Awarded in 2014, OASIS Contracts have a five-year ordering period with an option for an additional five-year period (2024). Task orders must be solicited and awarded prior to the OASIS ordering period expiring and may extend up to 5 years after the OASIS ordering period expires.

By expanding contracting alternatives, OASIS provides agencies with a total professional services solution that allows for commercial and noncommercial requirements and all contract types at the task-order level.





## What is OASIS?

- One Acquisition Solution for Integrated Services (OASIS) is a GSA awarded set of Multiple-award ID/IQ Contracts awarded under 7 pools. They are not FSS Contracts.
- Each pool is a separate set of ID/IQ contracts organized by NAICS codes as follows:

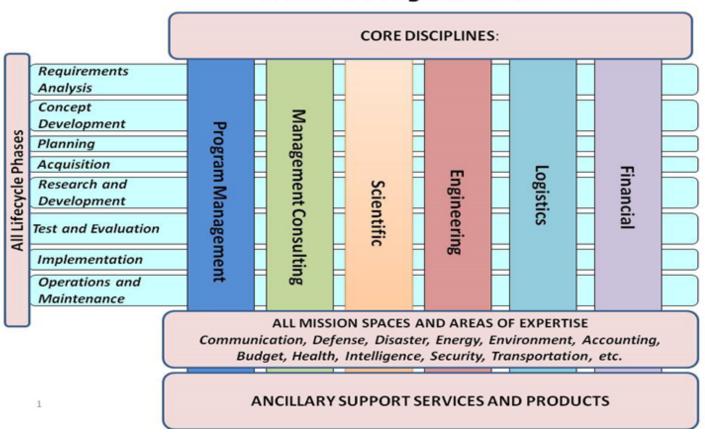
			POC	DL 1			
SIZE STANDARD \$15 MILI				LION			
541330	541360	541370	541380	541611	541612	541613	541614
541618	541620	541690	541810	541820	541830	541840	541850
541860	541870	541890	541910	541990			
		POOL 2				POOL 3	
	SIZE STD \$20.5 MILLION			SIZE S	TD \$38.5 M	IILLION	
541211	541213	541214	541219	541720	541330 Exception A		
·					5413	330 Excepti	on B
					5413	330 Excepti	on C
POC	DL 4		POOL 5A			POOL 5B	
1,000 En	nployees	1,2	50 Employe	ees	1,250 Employees		
541	711	5417	12 Excepti	on B	541712 Exception C		
541712							
	POOL 6						
4.5							
	00 Employe						
5417	541712 Exception A						



#### What is OASIS?

#### OASIS was designed to handle a wide range of complex professional services

#### **OASIS SB Program Architecture**





# Designed to handle complex requirements

- Requirements that contain multiple disciplines;
- Requirements that contain significant IT components but are not IT requirements in & of themselves;
- Requirements that contain Other Direct Costs (ODCs);
- Requirements that need flexibility of contract type (such as cost-reimbursement or a hybrid of contract types); and
- Any one or combination of all of the above.

# GSA

#### H.15. ON-RAMPING

The total number of Contractors within any of the 7 OASIS SB Pools may fluctuate due to any number of reasons including but, not limited to, competition levels on task orders, mergers & acquisitions; the Government's exercise of the off-ramp process; and OASIS SB Contractors outgrowing their small business size status under their existing OASIS SB Contract.

It is in the Government's best interest that there remain an adequate number of Contractors eligible to compete for task orders in each OASIS SB Contract to meet the Government's professional service mission requirements.

Contractors are hereby notified that utilization of any on-ramping procedure below does not obligate the Government to perform any other on-ramping procedure. Furthermore, any on-ramping procedure may be performed for any single OASIS SB Pool at any time.





# Plan of Action/Milestones



MILESTONE	ANTICIPATED DATES
Identify number of new OASIS SB contracts needed for each Pool to ensure healthy order level competition	Q4 FY18
Issue OASIS SB Open Season Final Solicitations in FBO.gov	Q4 FY18
OASIS SB Open Season Final Solicitation Closing Date	Q4 FY 18/Q1 FY19
OASIS SB Open Season Contract Awards	Q1 FY19
OASIS SB Open Season Notice to Proceed/Contract Ordering Period begins	20 April 2019



## **OASIS SB Evaluation Approach**



- Highest Technically Rated approach is based on points for various elements such as Past Performance, Relevant Experience, Business Systems, and Certifications
- Offerors are provided self-scoring template
- The Offerors self-score is used to create the initial ranking of offers from high to low and create a list of apparent successful Offerors
- The list of apparent successful Offerors is then evaluated to validate and/or adjust the Offerors self-score



## **OASIS SB Evaluation Approach**



- As point adjustments are made, rankings are continuously updated and evaluations are conducted on all new apparent successful Offerors as necessary
- This continues until the lowest evaluated apparent successful Offeror score is higher than highest unsuccessful Offeror's self-score within a Pool



#### **OASIS SB Procurement Details**



- Open Season On-Ramp being conducted to fill all pools
- Number of Awards "Top X" to be Made for each pool
- Any ties for the lowest score in the "Top X" will result in additional awards
- Additional awards may be made to ensure at LEAST 3 representatives from each socio-economic category are present in each Pool
- Questions need to be specific to the solicitation sections and submitted via email as specified in the solicitation





Question	Answer
What happens if you open the pool to 10 ("Top 10") contractors, but two tie for 10 <sup>th</sup> Place?	Everyone who met the minimum score of the 10 <sup>th</sup> place evaluated offer would receive an award. In this example the 9 who had the highest and the two who tied would be the awardees.
What determines the lowest score for entry?	As the open season on-ramp contemplates adding a specific number of contractors to constitute the pool, the competition is between the contractors competing to join.
Why does a vertical on-ramp in H.15.2 use the lowest score of the originally awarded pool?	A vertical on-ramp does not open up for a specific number of anticipated awardees and instead relies on the lowest score of the current awardees to be the minimum bar for entry. A vertical on-ramp is only open to existing OASIS SB graduates.
Why doesn't the open season on- ramp in H.15.3 use the lowest score of the current awardees like the vertical on-ramp?	An open season on-ramp is opened up to reconstitute the pools to a balanced level. If the minimum point threshold for award were too high or too low, then we risk lacking contractors who qualify or risk over saturation.
Will the GSA OASIS program increase the size of the pools to allow access to more contractors?	Pool size and participation is closely monitored by the OASIS Program office and the decision can always be made to adjust the pools in response to government need.



# OASIS SB Section H.15.3. Open Season On-Ramping

GSA will determine whether it would be in the Government's best interest to initiate an open season to add additional Contractors to any of the OASIS SB Pools at any time, subject to the following conditions.

- 1. An open season notice is published in Federal Business Opportunities in accordance with FAR Part 5, Publicizing Contract Action.
- 2. An open season solicitation is issued under current Federal procurement law.
- 3. The solicitation identifies the total anticipated number of new contracts that GSA intends to award.
- 4. Any Offeror that meets the eligibility requirements set forth in the open season solicitation may submit a proposal in response to the solicitation.
- 5. The award decision under the open season solicitation is based upon substantially the same evaluation factors/sub-factors as the original solicitation.



# OASIS SB Section H.15.3. Open Season On-Ramping

- 6. An Offeror's proposal must meet all of the Acceptability Pass/Fail Criteria of the original solicitation
- 7. An Offeror's proposal must receive a proposal score equal to or higher than the lowest scoring Contractor within the OASIS SB Pool being applied for. Note: The lowest scoring Contractor is based on the lowest evaluated numerical score within a given OASIS SB Pool in accordance with the scoring table in Section M.6. of the solicitation at the time of the original awards.
- 8. The terms and conditions of any resulting awards are materially identical to the existing version of the OASIS SB Pool and,
- 9. The period of performance term for any new awards is coterminous with the existing term for all other Contractors

Immediately upon on-ramping, the Contractor is eligible to submit a proposal in response to any task order solicitation and receive task order awards with the same rights and obligations as any other Contractor.

(End of OASIS Section H.15.3).



#### **Evaluation Sections**



- The following sections will be a detailed breakdown of what you can expect when submitting a solicitation response to the OASIS SB Open Season On-Ramp
  - M.2. BASIS FOR AWARDS
  - M.3. SCREENING AND EVALUATION PROCESS
  - M.4. ACCEPTABILITY REVIEW
  - M.5. ADDITIONAL POINTS FOR PRIMARY AND SECONDARY PROJECTS



# **Highest Technically Rated with Fair and Reasonable Price Evaluation Method**



#### M.2. BASIS FOR AWARDS

The source selection process on OASIS SB will neither be based on the Lowest Price Technically Acceptable (LPTA) nor Tradeoffs. Within the best value continuum, FAR 15.101 defines best value as using any one or a combination of source selection approaches. For OASIS SB, the best value basis for awards will be determined by the **Highest Technically Rated Offerors with a Fair and Reasonable Price.** 

The Government intends to strictly enforce all of the proposal submission requirements outlined in Section L. Failure to comply with these requirements will result in an Offeror's proposal being rejected as being non-conforming to solicitation requirements.

The Government intends to award contracts without discussions. Initial proposals must contain the best offer. The Government may conduct clarifications, as described in FAR 15.306(a). The Government reserves the right to conduct discussions if determined necessary.





The OASIS SB evaluation team will perform a two-step screening process for all offers received. First, the team will verify that a support document exists for all the evaluation elements in accordance with the Offeror's proposal checklist submitted in accordance with Section J.4., Attachment (4) and compare it to the Offeror's self scoring worksheet submitted in accordance with Section J.5.1. Any discrepancies will be treated as clarifications.

Once the screening process is complete, **the OASIS SB evaluation team will assign preliminary scores** in accordance with the Scoring Table in Section M.6. for all offers.





Once the preliminary scoring is complete for all offers, the OASIS SB evaluation team will sort the offers by highest score to lowest score for each Pool.

The OASIS SB evaluation team will then verify that Top (TBD\*\*) awards for each pool have successfully passed all of the Acceptability Review requirements in Section M.4. of the solicitation.

Any Offeror in the Top (TBD\*\*) based upon score, who fails any of the criteria listed in the Acceptability Review in Section M.4., will be removed from consideration for award and notified, in writing, as soon as practicable. The next highest rated Offeror(s) (based upon score) who passes the Acceptability Review shall be added in the eliminated Offerors place. Only Offerors who initially pass all the criteria in the Acceptability Review in a given Pool in accordance with Section M.4. shall be considered eligible for award.





Following the Acceptability Review screening, the evaluation team will then evaluate and verify the support documentation for each and every evaluation element that the Top (TBD\*\*) have stated in the Offeror's proposal checklist (Section J.4.) and self scoring worksheet (See Section J.5A.)

In the event that an evaluation element claimed is unsubstantiated or otherwise not given credit for, the Offeror's preliminary score shall have the point value of the refuted evaluation element deducted and the Offeror will be re-sorted based upon the revised preliminary score. If the Offeror remains in the Top (TBD\*\*) the evaluation of the offer shall continue. If the Offeror does not remain in the Top (TBD\*\*), the next highest rated Offeror (based upon score) who passes the Acceptability Review shall be added to the Top (TBD\*\*) and evaluation shall begin on that offer.





Once the Top (TBD\*\*) highest scored offers have been evaluated and validated, the evaluation team will then check to verify that these Offerors have proposed fair and reasonable pricing. In the event that an Offeror has not provided fair and reasonable pricing, the Offeror shall be eliminated from further consideration for award unless discussions are conducted. However, the OASIS SB CO plans on basing award on initial proposals and does not intend on conducting discussions as stated in Section M.2.





The evaluation process shall continue this cycle until the Top (TBD\*\*) apparent successful Offerors are identified in each OASIS SB Pool that represent the highest technically rated offers (based on scores) with a fair and reasonable price. In the event of a tie at the position of number (TBD\*\*), all Offerors tied for this position shall receive a contract award. Once this has been accomplished, socio-economic examination of the Top (TBD\*\*) Offerors in each Pool shall be made. The Government also intends to award at least three HUBZone Small Businesses, three Small Disadvantaged Veteran-Owned Small Businesses (SDVOSB), three Women-Owned Small Businesses (WOSB), three Economically Disadvantaged Women-Owned Small Businesses (EDWOSB), and three 8(a) Small Businesses in each Pool.





The Government will examine the Top (TBD\*\*) highest technically rated Offerors within each Pool to determine how many of those Offerors certify as being HUBZone, SDVOSB, WOSB, EDWOSB, and/or 8(a). If at least three representatives are present for each socio-economic sub-group, no additional awards shall be made. In the event that any particular socio-economic sub-group does not have at least three representatives in a given Pool, the Government will award to the next highest rated Offeror eligible for award (in addition to the Top (TBD\*\*) highest technically rated Offerors) within a given socio-economic sub-group until each socio-economic sub-group has three representatives.





In the event that a given socio-economic group does not have at least 2 Offerors who are eligible for award, no additional awards shall be made for this socio-economic sub-group and set-asides to this socio-economic sub-group would be prohibited\*\* in accordance with Section H.3.1. This prohibition may be lifted in the future, however, if at least three representatives of a socioeconomic sub-group become present through the use of On-Ramping.

\*\* Current OASIS SB Pools lacking at least 3 of the specified socioeconomic types

Pool 2: HUBzone (only 1 contractor)

Pool 3: HUBzone (only 1 contractor)

Pool 4: HUBzone (zero contractors)

Pool 5A, 5B and 6: HUBzone (zero contractors in each pool )

Pool 5A, 5B and 6: 8(a) (only 2 contractors in each pool and while order set-asides are eligible if 2 or more, our target is at least 3 to be awarded in each pool).





Once the Top (TBD\*\*) Offerors and all socio-economic considerations have been accomplished, evaluations will cease and contract awards will be issued.

In the event the evaluation team discovers misleading, falsified, and/or fraudulent proposal information or support, the Offeror shall be eliminated from further consideration for award. Falsification of any proposal submission, documents, or statements may subject the Offeror to civil or criminal prosecution under Section 1001 of Title 18 of the United States Code.



Offerors that initially pass all the criteria in the Acceptability Review will be further evaluated in accordance with Section M.5., including the evaluation for fair and reasonable pricing in accordance with Section M.6.

Offerors who fail any of the criteria listed in the Acceptability Review will be removed from consideration for award and notified, in writing, as soon as practicable



All of the submission information detailed in Section L.5.1 will be reviewed on a pass/fail basis including information such as:

- Pool Qualification \*\*
- Professional Compensation Plan
- Accounting System

\*\* In order to qualify for a pool, the offeror must have performed two Federal projects as a Federal Prime contractor

- Under the NAICS or PSC code identified for that pool
- Within the past 5 years
- Received a past performance rating of 3 or higher
- Can be any dollar value project
- May or may not be the same projects being used for Relevant Experience Projects.

In regards to the Accounting System, the Offeror's Accounting System must be determined either acceptable/adequate or acceptable with a recommendation that a follow on audit be performed after the OASIS SB MA-IDIQ contract is awarded.



The overall responsibility determination will be evaluated on a pass/fail basis. In accordance with FAR Part 9, Offerors that are not deemed responsible will not be considered for award. A satisfactory record of integrity and business ethics will be required.

In making the overall determination of responsibility, information in the Federal Awardee Performance and Integrity Information System (FAPIIS), the Excluded Parties List System (EPLS), the certification at FAR 52.209-5 (Section K), Section K in its entirety (See Section L.5.2.2.), the Offeror's Financial Resources (See Section L.5.2.1), and other pertinent data will be considered.



#### M.4.3.1. Relevant Experience (Primary) Projects



The Offeror must ensure all the requested proposal submission information is current, accurate, and complete in accordance with Sections L.5.3 through L.5.3.2.8.

The Offeror's Relevant Experience (Primary) Projects will be initially evaluated on a pass/fail basis in regards to meeting the minimum proposal submission requirements in Section L.5.3.1.

Offerors who exceed the minimum Relevant Experience (Primary) Project requirements will be scored in accordance with Section M.6., Scoring Table.





If the Offeror chooses to submit Secondary Projects for Mission Spaces or Multiple Award Contracts/Task Orders, the Offeror must ensure all the requested proposal submission information is current, accurate, and complete in accordance with Sections L.5.3.3. through L.5.3.3.2.

Offerors who have Relevant Experience (Secondary) Projects for Mission Spaces or Multiple Award Contracts/Task Orders will receive additional points in accordance with Section M.6., Scoring Table.





The Offeror must ensure all the requested proposal submission information is current, accurate, and complete in accordance with Section L.5.4. The Offeror's Past Performance for both Pool Qualification Projects and Relevant Experience (Primary) Projects will be initially evaluated on a pass/fail basis in regards to meeting the **minimum Past Performance Rating of 3.00.** 

Offerors who exceed the minimum Past Performance rating for Relevant Experience (Primary) Projects will be scored in accordance with Section M.6., Scoring Table.





If the Offeror chooses to submit Systems, Certifications, and Clearances, the Offeror must ensure all the requested proposal submission information is current, accurate, and complete in accordance with Section L.5.5.

Offerors who have Systems, Certifications, and Clearances will receive additional points in accordance with Section M.6., Scoring Table.



# M.5. ADDITIONAL POINTS FOR PRIMARY AND SECONDARY PROJECTS



Offerors who meet the acceptability review in accordance with Section M.4. will receive additional points in accordance with section M.5 and Section M.6., Scoring Table

Read all of section M.5 carefully as it provides examples as in the following:

#### M.5.1.1. Relevant Experience (Primary) Projects under an OASIS SB NAICS Code or PSC Code

For each relevant experience (primary) project submitted, the Offeror will receive additional points if the project has a reported NAICS Code or PSC Code associated to the project that correlates directly to any of the NAICS Codes or PSC Codes identified in Section L.5.1.2. regardless if the same NAICS Code or PSC Code is duplicated across different projects.

NAICS Code Exceptions are not reported in FPDS-NG; therefore, the Exception is waived for the purposes of this Section. In other words, a project under NAICS Code 541330 Exception A would receive the additional points if the project was reported in FPDS-NG under NAICS Code 541330 only.

Example 1: Projects 1 through 4 are under the same NAICS Code 541330 and Project 5 is under NAICS Code 541611. The Offeror receives the maximum 750 points.

Example 2: Projects 1 through 3 are under NAICS Code 541330, Project 4 is under NAICS Code 541519, and Project 5 is under NAICS Code 541611. The Offeror receives 600 points since Project 4 is not a NAICS Code identified in Section L.5.1.2.

Example 3: Projects 1 and 2 are under NAICS Code 541712, Project 3 is under NAICS Code 541519, and Projects 4 and 5 do not have a NAICS Code or PSC Code assigned to them since the project was not awarded by the U.S. Federal Government. The Offeror receives 300 points since Project 3 is not a NAICS Code identified in Section L.5.1.2. and Projects 4 and 5 do not have NAICS Codes associated to them.



#### **OASIS SB scoring methodology**









# **Evaluation Criteria/Source Selection Methodology**



- Criteria will be identical to the original procurement
  - Relevant Experience (40%)
  - Past Performance (40%)
  - Systems and Certifications (20%)
- Prime experience ONLY
- Source Selection Methodology will be identical to the original procurement
  - Highest Technically Rated with Fair and Reasonable Pricing





#### M.6. SCORING TABLE

After the Acceptability Review is conducted on a pass/fail basis, only those proposals that pass will receive additional points based on the following scoring table.

Section	Element	Point Value	Number of Potential Occurrences	Total Max Points Per Element	Max Point Value
L.5.3.	VOLUME 3 – RELEVANT EXPERIENCE				
L.5.3.2.1.	Relevant Experience under an OASIS SB NAICS Code or PSC Code:				
	Project reported under a NAICS Code that correlates directly to an OASIS SB NAICS Code or PSC Code in Section L.5.1.2.	150	5	750	750
L.5.3.2.2.	Individual Project Value:				
	Project valued at \$750 thousand or more on an annual basis but, less than \$2 Million on an annual basis, including options	25	5	125	
	Project valued at \$2 Million or more on an annual basis but, less than \$4 Million on an annual basis, including options	50	5	250	
	Project averages \$4 Million or more on an annual basis but, less than \$6 Million on an annual basis, including options	75	5	375	
	Project averages \$6 Million or more on annual basis, including options	100	5	500	500





L.5.3.2.3.	Performance/Integration of Additional Core Disciplines:				
	Project involves the performance and/or integration of 4 out of 6 Core Disciplines	50	5	250	
	Project involves the performance and/or integration of 5 out of 6 Core Disciplines	75	5	375	
	Project involves the performance and/or integration of all 6 Core Disciplines	100	5	500	500
L.5.3.2.4.	Multiple Locations (Places of Performance):				
	Project performed in 2 to 4 different locations	50	5	250	
	Project performed in 5 or more different locations	100	5	500	500
L.5.3.2.5.	Subcontracting/Teaming:				
	Project involves subcontracting/teaming for services with at least 3 separate entities	100	5	500	500
L.5.3.2.6.	Ancillary Support Products and Services:				
	Project includes Ancillary Support Products	50	5	250	
	Project includes Ancillary Support Services	50	5	250	500





L.5.3.2.7.	Cost Reimbursement Projects:				
	Contract Type is predominately Cost-Reimbursement (includes all Cost type under FAR 16.3) (Limited to 2 out of 5 projects for scoring purposes only)	100	2	200	200
L.5.3.2.8.	OCONUS Projects:				
	Project includes OCONUS work (Limited to 2 out of 5 projects for scoring purposes only)	100	2	200	200
L.5.3.3.1.	Mission Spaces:				•
	Offeror has been awarded projects in at least 2 different Mission Spaces but, no more than 2	50	1	50	
	Offeror has been awarded projects in at least 3 different Mission Spaces but, no more than 3	100	1	100	-
	Offeror has been awarded projects in at least 4 different Mission Spaces but, no more than 4	150	1	150	-
	Offeror has been awarded projects in at least 5 different Mission Spaces	200	1	200	200
L.5.3.3.2	Multiple Award Contracts/Task Orders:				<b>'</b>
	Offeror has been awarded at least 2 Multiple award contracts but, no more than 5 Multiple Award contracts, with at least 4 total Task Order awards combined. At least Two (2) Task Orders must have been awarded under each multiple award contract.	50	1	50	
	Offeror has been awarded at least 5 Multiple Award contracts but, not more than 10 Multiple Award Contracts, with at least10 total Task Order awards combined. At least Two (2) Task Orders must have been awarded under each multiple award contract	100	1	100	_
	Offeror has been awarded at least 10 Multiple Award contracts with at least 20 total Task Order awards combined. At least Two (2) Task Orders must have been awarded under each multiple award contract	150	1	150	150
				MAX VOL. 3 Points	4,000





L.5.4.	VOLUME 4 – PAST PERFORMANCE				
L.5.4.1. through L.5.4.3.	Relevant Experience Projects:				
	Average scoring of 3.50 to 3.74	350	5	1750	
	Average scoring of 3.75 to 3.99	450	5	2250	
	Average scoring of 4.00 to 4.24	550	5	2750	
	Average scoring of 4.25 to 4.49	600	5	3000	
	Average scoring of 4.50 to 4.74	700	5	3500	
	Average scoring of 4.75 to 5.00	800	5	4000	4,000
				MAX VOL. 4 Points	4,000

See section M.5.2 for calculating Past Performance scores.





L.5.5.	VOLUME 5 – SYSTEMS, CERTIFICATIONS, AND CLEARANCES				
L.5.5.1. through L.5.5.4.	Government Systems:				
	Approved Purchasing System	500	1	500	500
	Current FPRA, FPRR, and/or Approved Billing Rates	200	1	200	200
	EVMS ANSI/EIA Standard-748	200	1	200	200
	Acceptable Estimating System	200	1	200	200
L.5.5.5. through L.5.5.9.	Industry Certifications:				
	CMMI Maturity Level 2	100	1		
	CMMI Maturity Level 3 or higher	200	1	200	200
	ISO 9001:2008	200	1	200	200
	ISO 17025	100	1	100	100
	ISO 14001:2004	100	1	100	100
	AS9100	100	1	100	100
L.5.5.10.	Government Facility Clearances:				
	Secret	100	1		
	Top Secret	200	1	200	200
				MAX VOL. 5 Points	2,000
				MAX Points Volumes	10,00



# In Sumans:





#### **RECAP OF OASIS SB OPEN SEASON MAIN POINTS**

# The Open Season Onramp for OASIS SB will be ONE Solicitation specifying:

- Number of awards to be made for each pool "Top X"
- Each pool is a separate set of multiple award ID/IQ contracts
- Each pool is comprised of NAICS codes with the same size standard within that pool
- Evaluation will utilize the Highest Technically rated with a Fair and Reasonable Price method (the standard trade-off method is not used)

## Award eligibility

- Must pass section M.4 Acceptability review to be considered for award
- All those who score equal to or higher than the lowest score in the "Top X" will receive an award.





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